

3rd AFRICAN GRAIN TRADE SUMMIT
4 - 6 November 2009, Dar es Salaam, Tanzania
Theme: Linking Farmers to Markets
Stimulating Agricultural Productivity in Africa

Wednesday, November 4th 2009	
14:00 – 18:00	Registration – Foyer, Movenpick Hotel
18:00 – 19:30	<p>Welcome reception – Poolside Movenpick Hotel Sponsored by EAGC Welcome remarks: Ministry of Agriculture, Tanzania Nzuki Mwanja, USAID East Africa, Kenya Stephen Walls, USAID/COMPETE Program, Kenya</p>
Thursday, November 5th 2009	
07.30 – 09.00	Display tables set up
07:30 – 17:30	Registration – Foyer, Movenpick Hotel
08.30 – 10.00	<p>OFFICIAL OPENING / KIVUKONI BALLROOM</p> <p>Chairperson: Nicholas Hutchinson, EAGC Chairman</p> <p>Rakesh Vohora, EAGC Tanzania Country Director Host Country Welcome</p> <p>Amb. Juma Mwapachu, Secretary General East African Community</p> <p>Cris Muyunda, CEO, ACTESA/COMESA, Zambia</p> <p>Hon. Aggrey Bagiire (MP)</p> <p>Dr. Ishebabi (PS)</p> <p>Hon Jaffer Kingi, Minister East Africa Community</p> <p>Hon. Steven Massatu Wassira (M.P) Minister for Agriculture, Food Security and Cooperatives, Tanzania</p> <p>Hon. Mizengo Kayanza Peter Pinda (MP) Prime Minister, United Republic of Tanzania</p> <p>Opening Presentation: Stimulating Agriculture in Africa, Dr. Namanga Ngongi, President AGRA, Kenya</p>
10:00 – 10:30	Coffee Break Sponsored by UNGA Holdings
10:30 – 11:30	<p>SESSION 1 HARMONIZATION OF NATIONAL AND REGIONAL GRAIN TRADE POLICIES: THE NEED FOR OPEN BORDERS</p> <p>Harmonization of national and regional trade policies is critical for African development and is compounded by the globalization and liberalization of the world economy, trade liberalization and promoting private sector and business interests. Cross border formal and informal trade is a reality. The</p>

	<p>removal of tariff and non-tariff barriers is critical and will reduce transactional costs of intra regional trade and create opportunities for stimulating agriculture and ensuring food security.</p> <p>Town Hall Meeting <i>Cross border trade, a reality which governments have refused to accept?</i> Facilitator: Stephen Kiuri Njuria, AGRA, Kenya Presenters:</p> <ul style="list-style-type: none"> • Regional transit, Shemmy Simuyemba, USAID/COMPETE Program, Kenya (10 min) • Regional trade policy, Bernard Kagira, USAID/COMPETE Program, Kenya (10 min) • Cross border trade: challenges, large trader perspective, Ketan Patel, Export Trading Co Ltd, Tanzania (10 min) • Cross border trade, small trader perspective, Abdi Olow, EAGC, Tanzania (10 min)
11:30 – 11:45	Discussion
11:45 – 12:45	<p>SESSION 2 DEVELOPMENT OF REGIONAL COMMODITY MARKETS IN AFRICA</p> <p>The lack of access to credit is a severe constraint to many farmers. Warehouse receipts are an important and effective tool for creating liquidity and easing access to credit. Such schemes also offer additional benefits such as smoothing the supply and prices in the market, improving grower income, and reducing food losses.</p> <p>The session will report on the State of Warehouse Receipting and Commodity Exchanges in Africa</p> <p>Facilitator: Steven Humphreys, USAID/COMPETE Program, Kenya Presenters:</p> <ul style="list-style-type: none"> • Regional review of COMEX and WRS, Dr. Gideon Onumah, Natural Resource Institute, UK (10 min) • Can the SAFEX model be used elsewhere in Africa, Rod Gravelet-Blondin, SAFEX, RSA (10 min) • Challenges in setting up a commodity exchange, Dr. Eleni Gabre-Madhin, ECX, Ethiopia (10 min) • Julius Kallambo, Agricultural Market Systems Development Programme, Tanzania (10 min) • NCPB EAGC WRS collaboration: Prof. Gideon Misoi NCPB, Kenya (10 min)
12:45 – 13:00	Discussion
13:00 – 14:00	Lunch break
14:00 – 15:00	<p>SESSION 3 FINANCING AGRICULTURE IN AFRICA: RISK MANAGEMENT AND INVESTMENT FINANCING</p> <p>This session will focus on innovative financing mechanisms for mobilizing private sector investment in the agriculture sector in Africa.</p> <p>Facilitator: Ben Moshi, EAGC Board Member, Tanzania Presenters:</p> <ul style="list-style-type: none"> • Challenges experienced by financial institutions using commodities as collateral, Sophie Walker, KMDP, Kenya (10 min) • Dr. James Mwangi, Equity Bank, Kenya (10 min)

	<ul style="list-style-type: none"> • Dr. Charles Kimei, Nicomed Bohey, CRDB, Tanzania (10 min) • Financing agriculture in Africa: risk management and investment financing, Patrick Ndagu, African Agricultural Capital, Uganda (10 min) • Albert Rweyemamu, The African Trade Insurance Agency, Kenya (10 min) • Credit support services in structured trade finance, Alex Kwayu, ACE- Collateral Management, Tanzania (10 min)
15:00 – 15:15	Discussion
15.15 – 15.45	Coffee Break Sponsored by Seaboard
15.45 – 17.15	<p>SESSION 4 LINKING SMALL FARMERS TO MARKETS THROUGH INNOVATIONS AND TECHNOLOGY</p> <p>This session highlights innovative practices that have enabled access to markets and contributed to better income generating options for small farmers. The innovations range from adoption of new technology, food quality and safety, supply chain integration and access to information.</p> <p>Facilitator: Bruce Smith, IFDC, Rwanda Presenters:</p> <ul style="list-style-type: none"> • The hermetic storage system: the Rwanda experience, Rose Ndungu, Grainpro, Kenya (15 min) • WFP's food procurement, purchase for progress and linking farmers to markets, Nicole Menage, World Food Programme, Italy (15 min) • Community based grain warehouses, Prof. Barnabas Njiru Mitaru, University of Nairobi, Kenya (15 min) • Harnessing opportunities for productivity enhancement of sorghum and millet in Sub-Saharan Africa and South Asia, Mary Mgonja, ICRISAT, Kenya (15 min) • Improving food security and livelihoods for small scale farmers using Amiran Farmer kits, Christopher Nzuki, Amiran Kenya Ltd, Kenya (15 min)
17:15 – 17:30	Discussion
19:30 – 22.30	Gala Dinner: Lawns, Movenpick Hotel Sponsored by EAGC
Friday 6th November 2009	
08:00 – 13:30	Registration – Movenpick Hotel
08:30 – 09:30	<p>SESSION 5: PLANT BREEDING AND BIOTECHNOLOGY: FUTURE CONTRIBUTION TO FOOD SECURITY IN AFRICA</p> <p>Facilitator: Steve Collins, ACDI/VOCA, Kenya Presenters:</p> <ul style="list-style-type: none"> • Water efficient maize for Africa, Dr. Silvester Oikeh, AATF/WEMA Kenya (15 min) • Trends in biotechnology in use worldwide, Dr. Margaret Karembu, ISAAA, Kenya (15 min) • Status of biotechnology in use in Africa, Kinyua M'Mbijiwe, Monsanto, Kenya (15 min) • The importance of good quality seeds for food security purposes, Azariah Soi, Kenya Seed Company Ltd/Simlaw Seeds Ltd, Kenya (15 min)

09:30 – 10:15	PANEL DISCUSSION
10:15 – 11:00	Coffee break Sponsored by Export Trading Company
11:00 – 11:45	<p>SESSION 6 CROSS CUTTING CHALLENGES AFFECTING GRAIN TRADE IN AFRICA</p> <p>This session will explore strategies to overcome a myriad of interrelated problems affecting Africa including climate change, food shortages and droughts. Facilitator: Cris Muyunda, ACTESA/COMESA, Zambia Presenters:</p> <ul style="list-style-type: none"> • Effects of global trends on environment on grain trade in Africa, Tom De Bruin – Grainpro, USA (10 min) • National and regional challenges to developing grain markets, John Magnay, Opportunity International, Uganda (10 min) • Feasibility of a common strategy for trade-based food security in East Africa, Dr. H. Bohela Lunogelo, Kilimo Trust, Uganda (10 min) • Regional status of food security, Andrew Odero, FEWSNET (10 min), Kenya
11:45 – 12:00	Discussion
12:00 – 13:00	<p>SESSION 7 EAGC: WHERE DO WE WANT TO BE TWO YEARS FROM NOW?</p> <p>Facilitator: Sophie Walker, KenAgri, Kenya Presenter:</p> <ul style="list-style-type: none"> • Summary of expectations from the baseline study, Brown Makotsi, EA Development Consultants, Kenya <p>Open discussions and views from farmers, millers, traders and service providers</p>
13:00 – 14:00	<p>OFFICIAL SUMMIT CLOSING Chairperson: Fostina Mani, EAGC Board member, Kenya</p> <p>Wrap-up and way forward, Constantine Kandie, EAGC, Kenya</p> <p>Remarks by Guest Speakers:</p> <p>Hon. Dr. Mary Nagu (M.P.) Ministry of Industry, Trade and Marketing, Tanzania</p> <p>Hon. Jaffer Kingi, Minister East Africa Community</p> <p>Nicholas Hutchinson, EAGC Chairman</p>
14:00 – 15:00	Closing Luncheon
15:00	Delegates check out and depart at their own pleasure
	<p>Summit facilitators:</p> <ul style="list-style-type: none"> Constantine Kandie, EAGC, Kenya David Nyameino, Cereal Growers Association (CGA), Kenya David Tuhoye, CBA Tanzania

